



From Preclinical Data to Proof of Concept – Strategies for First to Man Studies.

PD Dr. med G. Wensing

Head

PH-GDD-GCP Pharmacodynamics

Bayer HealthCare AG, Wuppertal





Traditional Development Chain

Process



Target identification

Lead structure identification

Lead structure optimization

Lead structure evaluation

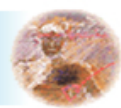
FIM (Safety, Tolerability, PK)

Effect, dose ranging, safety

Dose finding, safety

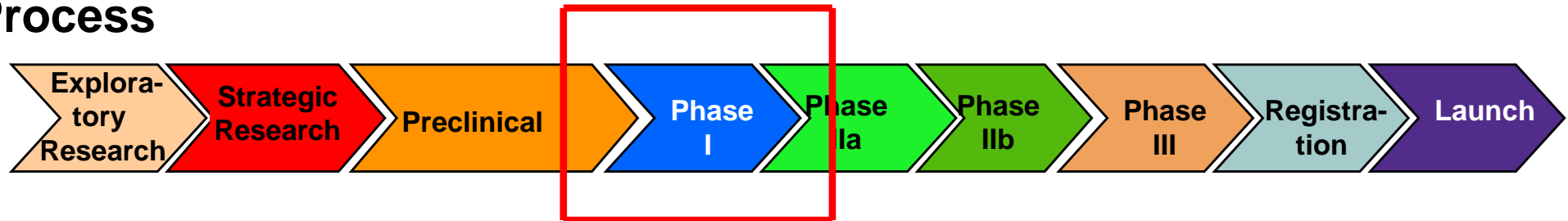
Efficacy, safety





Phase I Working Package

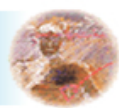
Process



First in Man Package

- **FIM studies: safety, tolerability and pharmacokinetics (sd and md)**
- **Food effect (pilot)**
- **Effect of age and sex**
- **Critical drug interactions**
- **Comparisons of formulations if required (relative bioequivalence)**

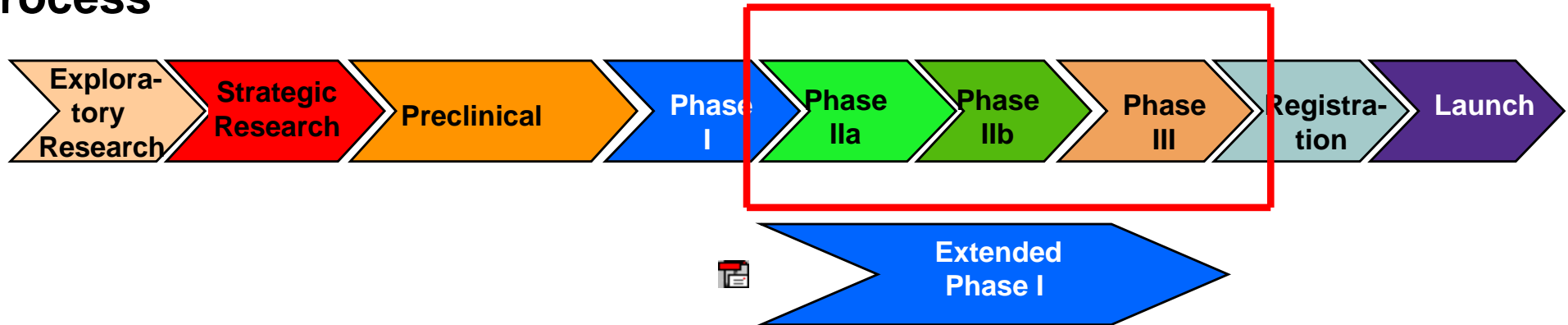




Clinical Pharmacology is More Than “Phase I”

Clinical Pharmacology conducts about 80 % of all clinical trials until NDA

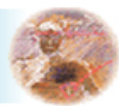
Process



Extended phase I

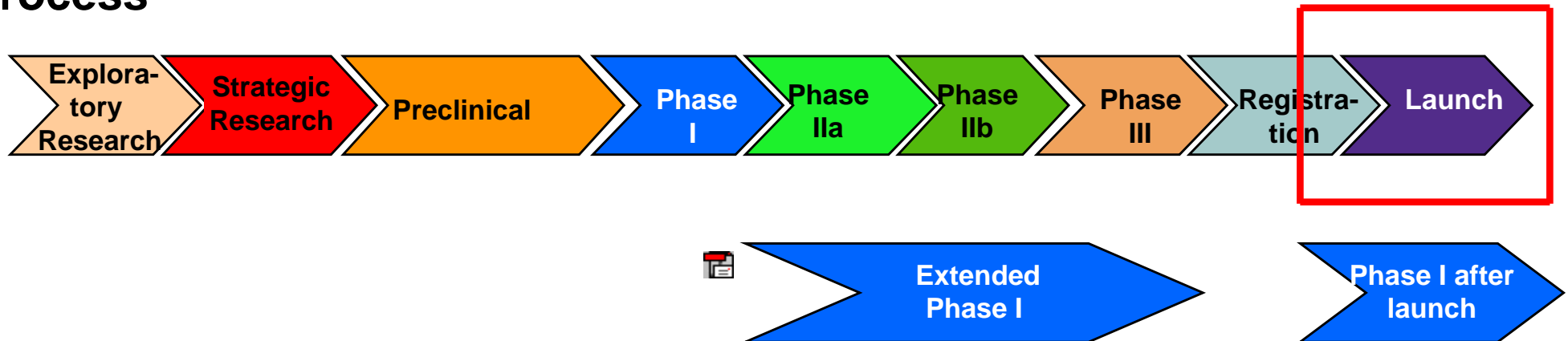
- Drug interactions (pharmacokinetic, pharmacodynamic)
- Special populations (women, hepatic/renal/target pop.)
- Mass balance, Absorption site, Bioavailability
- New/alternative formulation
- Special studies





Clinical Pharmacology is Even More

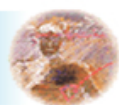
Process



Phase I after launch

- Regulatory mandated studies
- Marketing support studies
- Studies supporting new indications
- Life cycle management

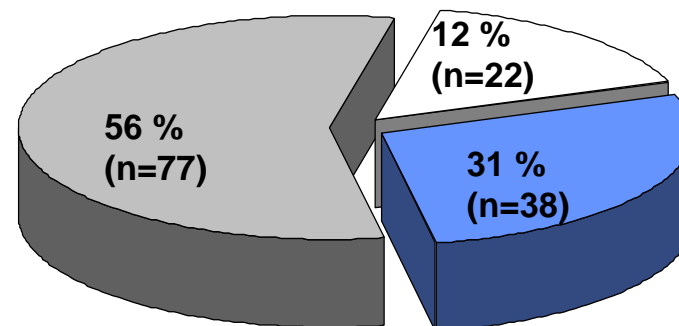




Contribution of Clinical Pharmacology to Drug Development

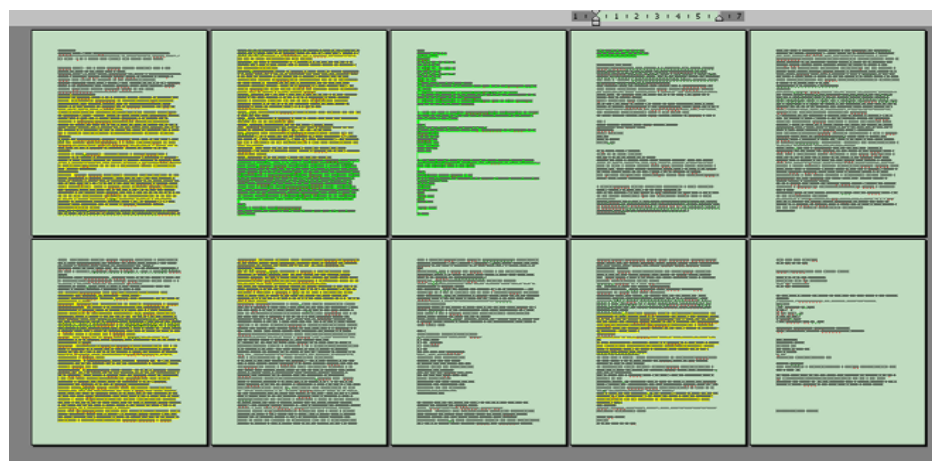
- **Clinical Pharmacology conducts**
 - about 40 - 50 % of all clinical studies in a company

Number of Clinical Trials* Year 1999



 CP External trials

 All Trials except CP  CP In-house trials

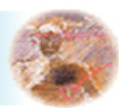


 = Clinical Pharmacology

 = Clinical Pharmacology / Clinical

- **Clinical Pharmacology contributes**
 - about 40 - 50 % of information to the package insert





Economical Pressure in Drug Development

economical situation in drug industry requires from everybody working in drug development

„to do more, faster with less“

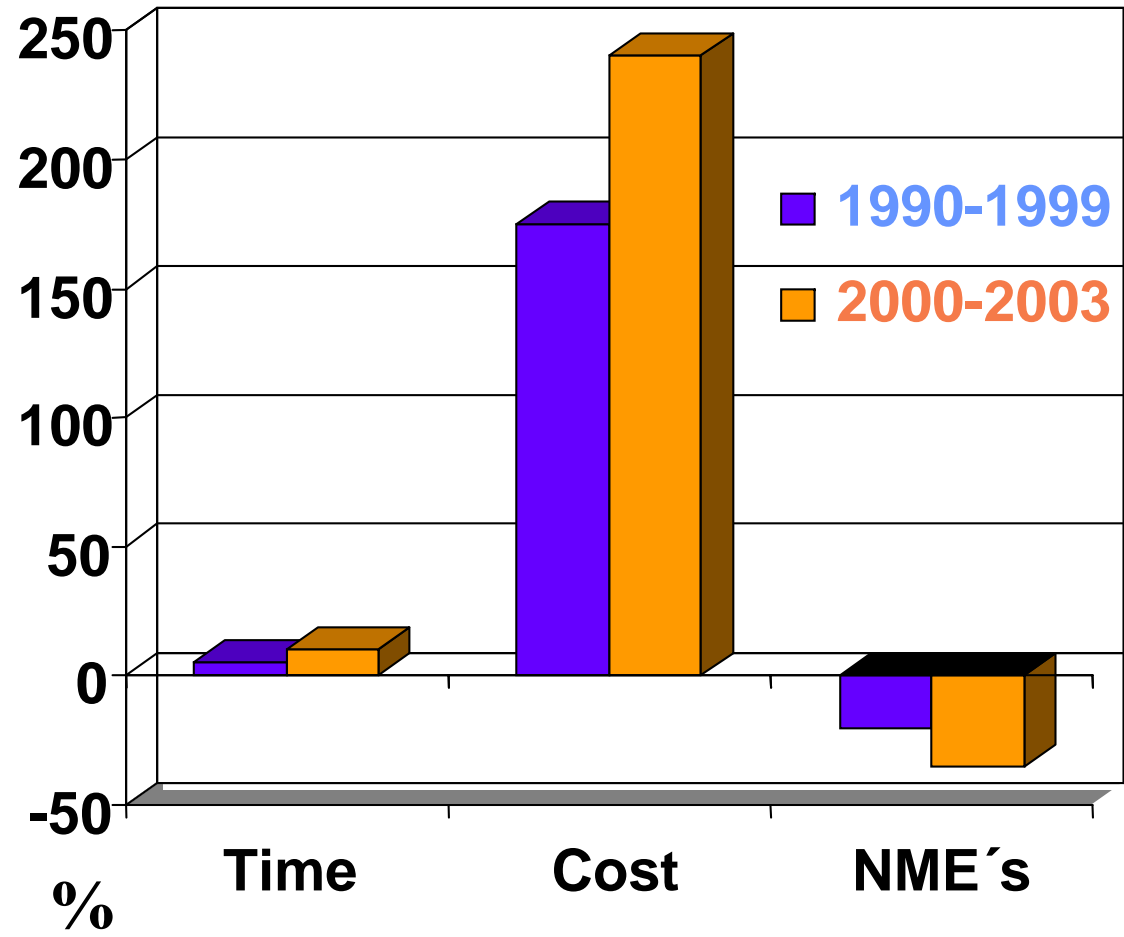
to bring new compounds earlier and more efficiently to the market

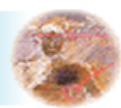




Problems in Drug Development

- increase in NCE's released for development
 - increase in development times
 - increase in development costs
 - failure in late clinical trials
 - decrease in NME output
 - reduced effective patent life
 - increasing pricing regulations
 - poor response rates/nonresponders after market authorization
 - adverse events/withdrawal after market authorization
- 2001- 2003: 15





Challenge in Drug Development

- to avoid
 - to develop drugs unlikely to be therapeutically effective
 - to market new products with potential safety issues
 - to market new products lacking superiority or a better safety margin over existing treatments
- to evaluate alternative ways
 - to define the potential for a drugs safety and efficacy *earlier*

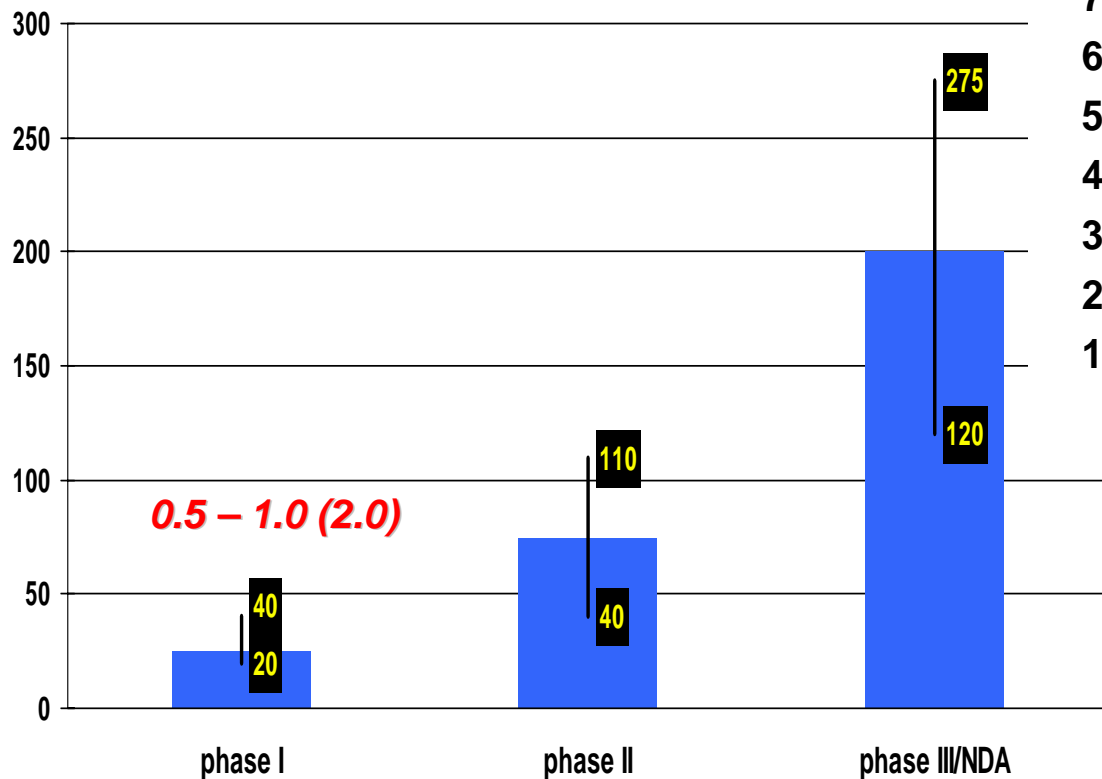




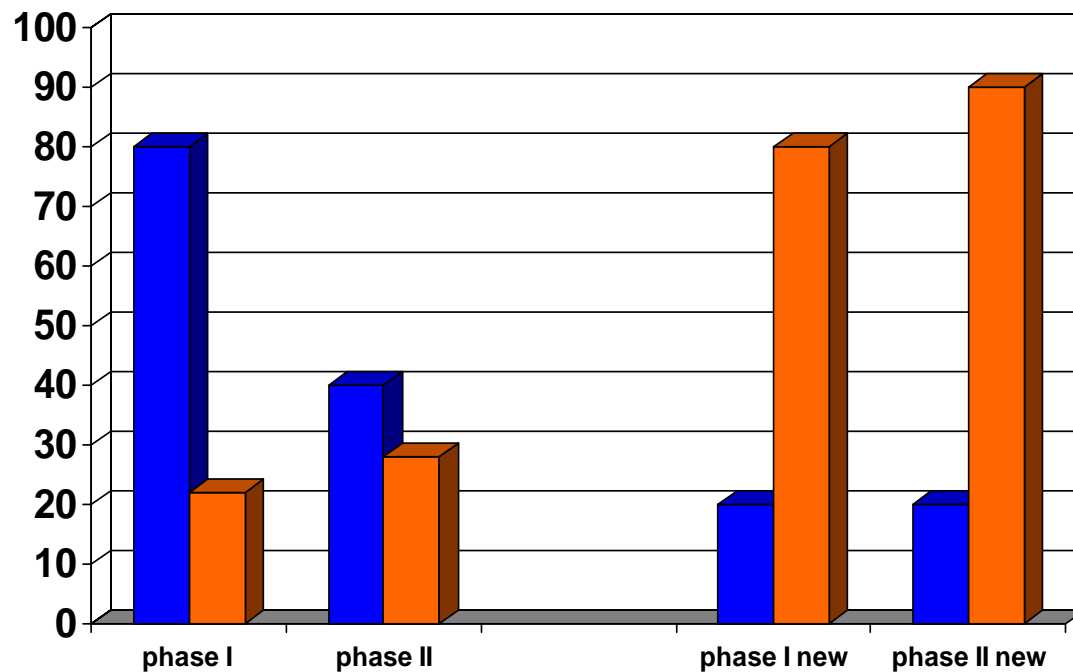
Cost and Probability of Success of NMEs in Clinical Development

Cost of drug development in clinical phases

mio Euros

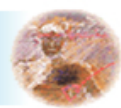


■ success of phase ■ success to launch



Probability of success of NMEs in early clinical development





Economical pressure in drug development - how to deal with ?

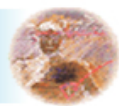
**Phase I and II studies should be designed for decision
making**

Colburn, 1996

**„Too often the thrust of change has been on process
rather than scientific content“**

Lesko et al, 2000





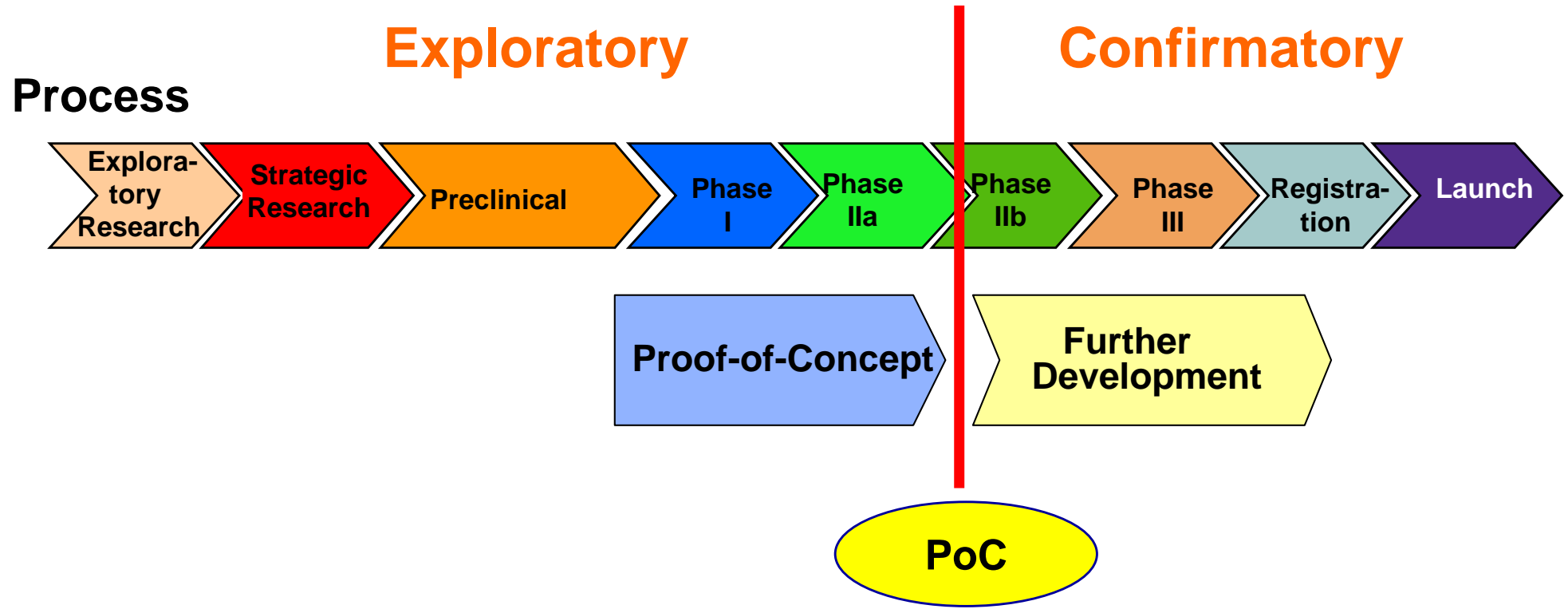
Reason for Failure during Clinical Development

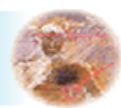
- **10 % fail because of unwanted PK/unfeasible galenics**
- **20 % fail because of toxicology**
- **40 % fail because of lack of efficacy**
- **Others (economical)**





New Development Chain





Exploratory Drug Development

→ **goal**

- fast entry into human
- rapid go/no-go decision
- minimizing resource needs in early development phases
- reducing attrition rates in late development

→ **pre-requisite**

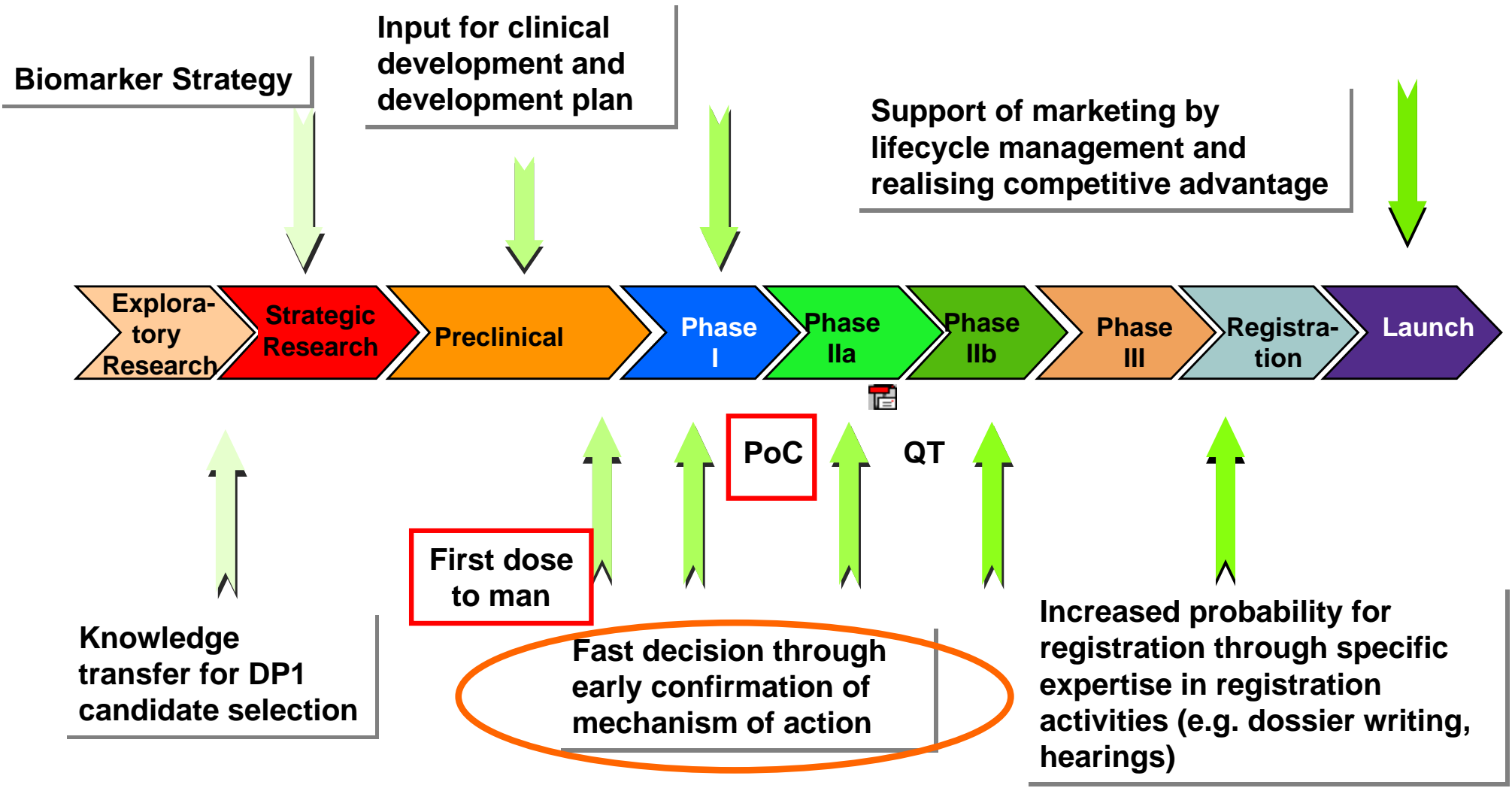
- no change in safety requirements for volunteers

→ **cave: does not save development time
may cause additional time**

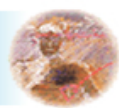




Contribution of Clinical Pharmacology to Drug Development



Clinical Pharmacology is contributing to the overall development process



Exploratory and Confirmatory Phase I

Exploratory phase I

Internal decision making

- go/no-go decisions based on
 - pharmacokinetics
 - pharmacodynamics
 - safety/tolerability
 - effect (PoM/PoP)
- candidate selection
- dose, dosing regimen
 - formulation, route
- critical interactions
- individualized plan for every compound before start of preclinics
- plan studies before FIM individually

Confirmatory Phase I

Labelling

- drug interactions
 - PK and PD
- special target populations
 - Women, hepatic/renal insuf.
 - Target population
- mass balance, bioavailability
- new/alternative formulations
- special studies
- Concept for development before FIM



Before Exploratory Drug development

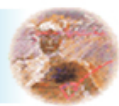


**Preclinics
Standardized
Programme**

**FIM
Package**

Phase IIa





Exploratory Drug development



**Preclinics
Focused
Programme**

**Preclinics
Focused
Programme**

**Preclinics
Focused
Programme**

**Phase I
go/no-go
SD/MD/INT**

**Phase I
SD**

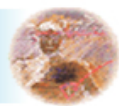
**Phase I (vol. or pat.)
SD & MD**

PoM/PoP

**PoM/PoP
„Phase I“
Setting**

**PoM/PoP
„Phase IIa“
Setting**





Exploratory Phase I

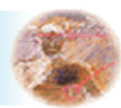
➤ **Mandatory:**

- **First into man (SD): safety, tolerability, PK**
 - **but may only comprise limited number doses**
- **Proof of Mechanism/Proof of Concept study**
 - **May be incorporated in FIM Study (PoM via lab. Biomarkers)**

➤ **Optional:**

- **First into man (MD): safety, tolerability, PK**
 - **Food effect (pilot)**
 - **Effect of age and sex**
 - **Critical drug interactions**
 - **Comparisons of formulations if required**
 - **Absorption Site**
- **Integration of biomarkers whenever possible**





Exploratory Drug Development

→ **goal**

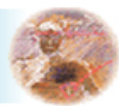
- fast entry into human
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→ **pre-requisite**

- no change in safety requirements for volunteers

→ **cave: does not save development time may cause additional time**



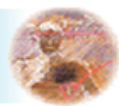


Biomarker/surrogate/clinical endpoint - Definitions

- **Biomarker:** laboratory measurement or physiologic sign in association with physiologic process of putative therapeutic or diagnostic value
- **Surrogate endpoint:** laboratory measurement or physiological sign used as substitute for a meaningful clinical endpoint
- **Clinical endpoint:** clinical meaningful measure of how a patient feels, functions, survives
- **used for safety and efficacy**

Lesko et al CPT, 2001



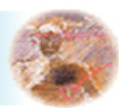


What is a Biomarker?

- **Type 0:** genotype/phenotype
- **Type 1:** plasma concentration
- **Type 2:** target occupancy
- **Type 3:** target activation
- **Type 4:** physiological measures
- **Type 5:** disease process
- **Type 6:** clinical scales

Dahnhof et al, Pharmaceutical Research 2005

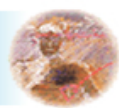




First in Man Study

- **Study design:** Randomised
non-controlled or placebo-controlled
single- or double-blind
cross-over or group-comparison
usually monocentre studies
- **Objectives:** Safety , tolerability, pharmacokinetics,
pharmacodynamics
- **Subjects:** Healthy (male) subjects, symptomatic
subjects (mildly-diseased)
- **Variables**
 - **Safety:** Lab, vital signs, clinical measures (depending on compound and indication, subjective symptoms, questionnaire)
 - Nature of adverse events, maximum safe dose, reversibility
countermeasures

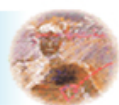




First in Man Study

- **Pharmacokinetics** (drug and (active or major) metabolites): bioavailability, C_{max}, t_{max}, t_{1/2}, clearance, AUC, V_{ss}
 - dose linearity/proportionality
 - bioavailability (absolute/relative)
 - interactions
 - age/gender
 - special populations
- **Pharmacodynamics**: variables depending on compound and indication, usually non-invasive
 - pharmacological profile
 - onset, duration, extent and variability of effects
 - interactions
 - age/gender
 - special populations
- **PK/PD relationship**
 - Dose/concentration effect relationship
 - Modelling and Simulation
- **Formulation: service formulation possible**





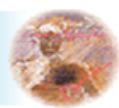
Adverse Events in Healthy Volunteers in Phase I Studies - Overall Results

Adverse events in 1559 volunteers with 2955 treatments

	active drug	placebo	total
follow-up (days)	25802	3862	29664
adverse events (n)	2192	153	2604
incidence (%)	9.1	8.5	8.8
incidence (%)	14.1*	9.1	12.1
placebo-contr.			

Lutfullin, Kuhlmann, Wensing IJCPT, 2005





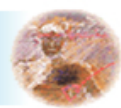
Rates of occurrence of adverse events in healthy volunteers in phase I studies

	Sibille	Bayer
number	1558	2604
per subject	1.5	1.7
per treatm.	1	0.9
per study	29	18.3
mild/moderate %	97.2	99.2

Sibille et al, Eur J Clin Pharm 1998

Lutfullin, Kuhlmann, Wensing IJCPT, 2005

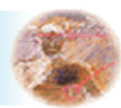




Considerations for Early PoM/PoC in Phase I/IIa

- **definition of study population**
 - healthy volunteers
 - patients with mild disease (symptomatic volunteers)
 - ↑ no disadvantage if no efficacy
 - ↑ no concomitant medication
- **validated biomarker**
 - feasibility in preclinical models
 - established PK/PD relationship
 - exploratory markers may be useful
- **safety first**
- **availability of adequate formulation**
 - usually service formulation (solution)/iv formulation
 - ↑ keep bioavailability problems low
 - ↑ feasibility in patients
- **focused preclinical program to support phase I up to PoP/PoM**
- **focused phase I program to support PoP/PoM study**
 - ↑ single/multiple dose escalation
 - ↑ special populations

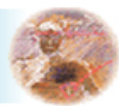




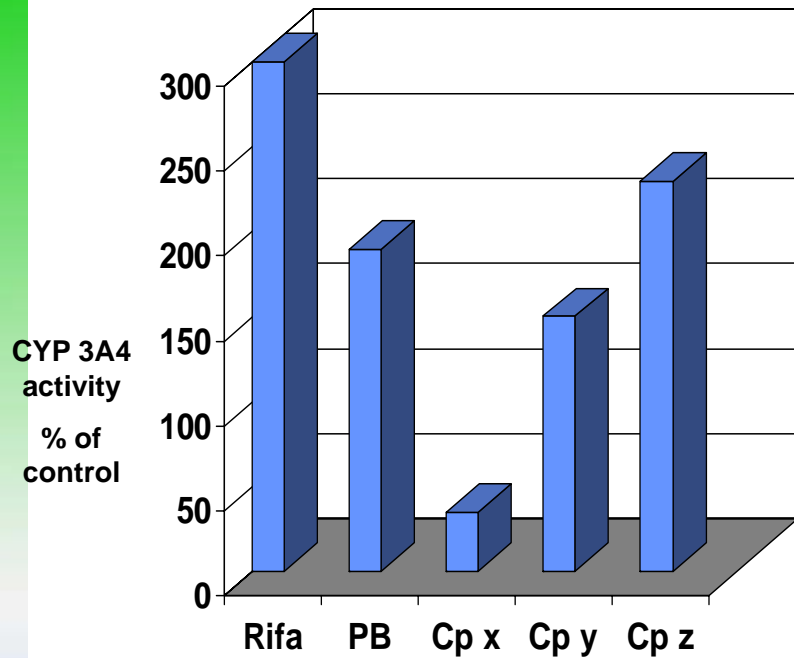
Phase Ib/Ia: Proof of Concept

- **Design:** randomised
placebo/competitor controlled,
exploratory,
double-blind
single or multicentre trial (few centres only)
- **Objective:** Measurement of pharmacological activity
- **Subjects:** Healthy subjects or mildly diseased patients
- **Variables:** Biomarkers (surrogates) depending on indication
- **Treatment:** short term (up to 4 (-6) weeks), limited number of doses and subjects (50-100)
- **Formulation:** service formulation possible

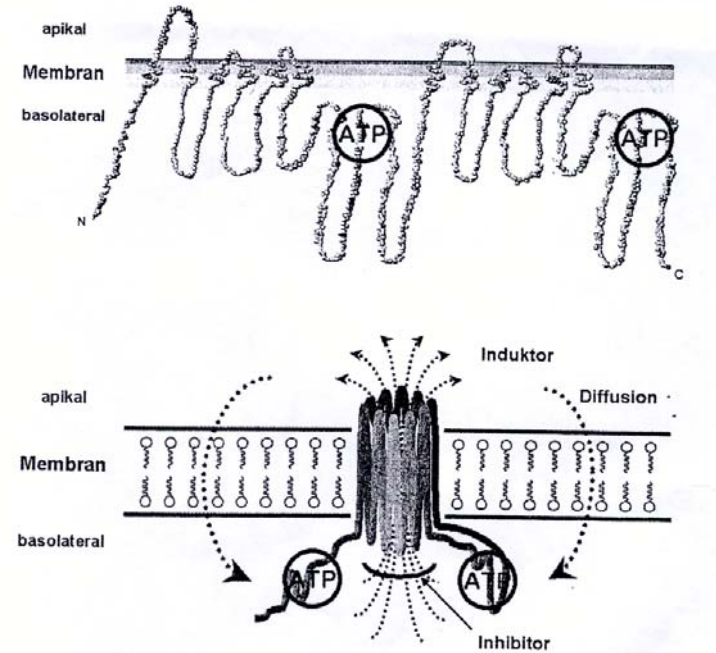




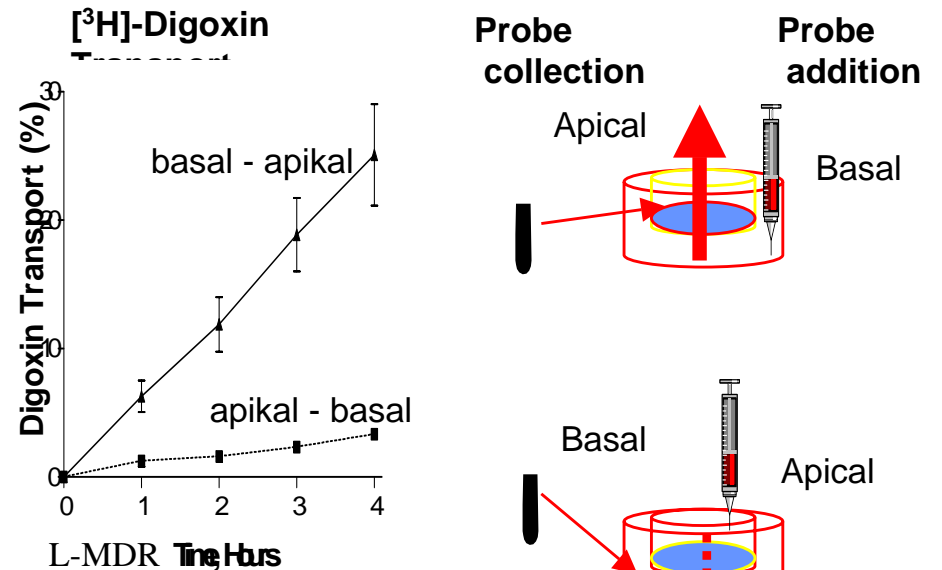
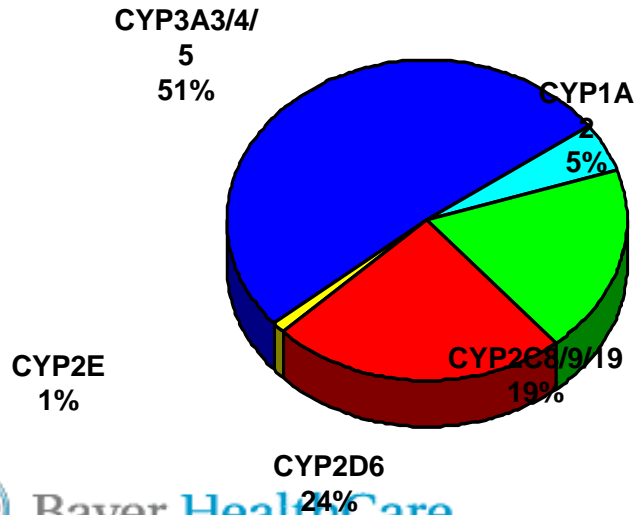
Preclinical Pharmacokinetics



Rifa = Rifampicin
PB = Phenobarbital
Cp x = Compound x
Cp y = Compound y
Cp z = Compound z

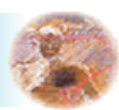


CYP 3A4 enzyme induction in human hepatocytes



Fromm et al, Circulation 1999





Preclinical Pharmacokinetic Information

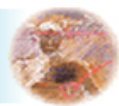
Information from basic pharmacokinetics in different species

- interspecies comparison
- absorption/elimination
- responsible enzymes
- most human like species
- polymorphic enzymes (2D6, 2C19)
- enzyme induction
- enzyme inhibition
- *drug-drug interactions*
- *involvement of transporters*
- *absorption site*

Information for phase I design

- go/no-go, up-scaling, interaction program, risk assessment





Exposure Predictions for Exploratory Phase I

- **Estimation of likely human exposure (AUC and Cmax) for first dose in man**
- **Estimation of doses likely to be safe based on exposure in preclinical safety/toxicology studies**
- **Estimation of doses likely to be effective based on exposure in pharmacological studies**





Determination of First to Man Dose

Safety Margin Considerations

Desired Effects

mouse in-vitro EC_{50} 500 nM

human in-vitro

EC_{50} 48nM

rat in-vitro IC_{50} 450 nM

mouse in-vivo C_{max} 3.1 μ M

human (pred.) C_{max} ~0.5 μ M

(~ 1.5 mg/l @ 1.25 mg/kg bid)

(0.2 mg/l @ 0.35

mg/kg)

f_u 0.086 % $\Rightarrow C_{max,u}$ ~0.43 nM

Adverse Effects

Safety Margin

HERG in-vitro EC_{50} ~3 μ M (EC_{20} ~1 μ M) 2

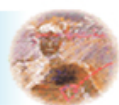
Purkinje fiber APD_{90} shortening at $\geq 1 \mu$ M 2

consc. dog: no effects on ECG / heart rate

$C_{max} \leq 8.0$ mg/l ($\leq 16.7 \mu$ M) > 33

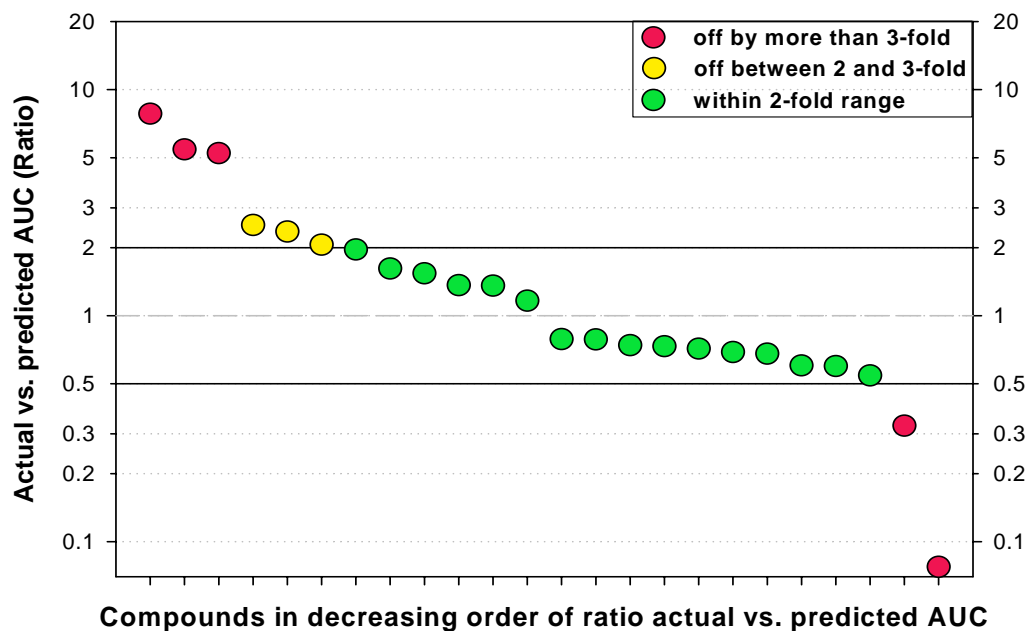
f_u 0.138% $\Rightarrow C_{max,u} \leq 23$ nM > 53





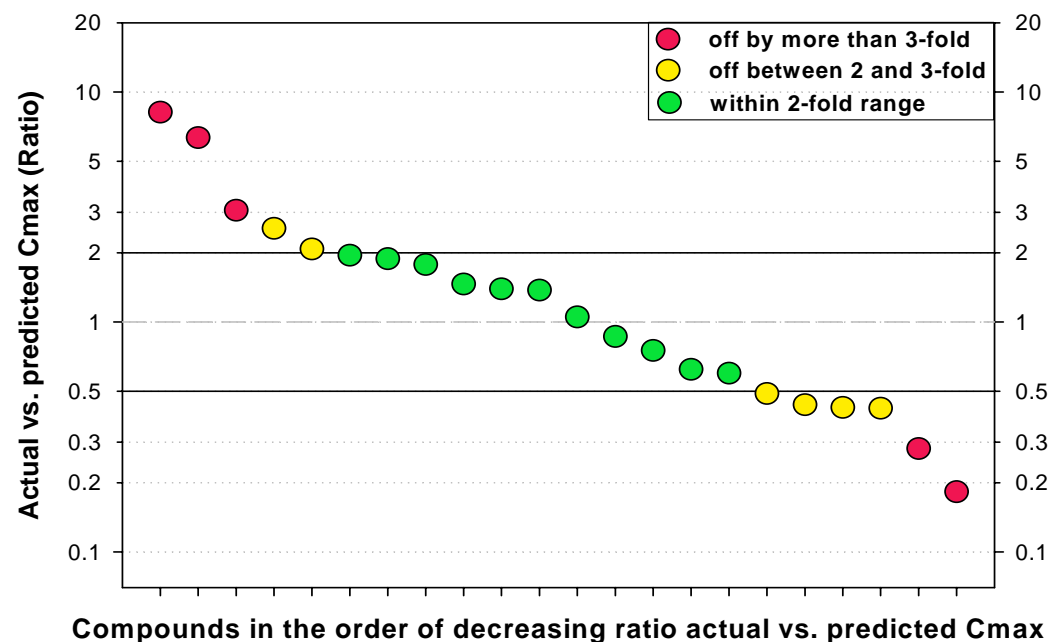
Determination of First to Man Dose - Species Scaling

AUC n=24



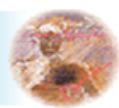
67 % within a factor of 2
79 % within a factor of 3

C_{max} n=24



55 % within a factor of 2
77 % within a factor of 3





Preclinical Pharmacodynamics

Experimental Pharmacology

Toxicology

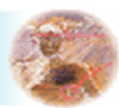
Safety Pharmacology

formally well standardized (ICH-Guidelines; standard models)

but

often uncertainty about physiological relevance of target in man

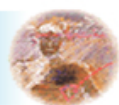




Safety Pharmacology

- **investigation of the effect on important physiological systems**
 - **mandatory (ICH)**
 - ↑ **cardiovascular, respiratory, central-nervous**
 - **additional (dependent on drug class, indication)**
 - ↑ **gastro-intestinal, excretory, endocrine, blood, metabolism etc.**
 - **dose-response relationship**
- **special investigations**
 - **pyrogenicity, immunotoxicity, hypersensitivity**





Duration of Toxicology Studies

Duration of toxicology studies required before starting studies in humans

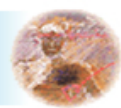
Clinical treatment

Duration of toxicity studies duration

	EU	USA	Japan
single dose	2 weeks	2 weeks* 4 weeks (rodent)	2 weeks (non-rodent)
multiple dose			
up to 2 weeks	2 weeks	2 weeks	2 weeks (non-rodent) 4 months (rodent)
up to 1 month	1 month	1 month	1 month
up to 3 months	3 months	3 months	3 months
up to 6 months	6 months	6 months	6 months
> 6 months	6 months (rodents)		6-9 months (non-rodents)

* alternative: single dose with extended examinations

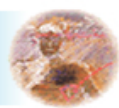




Preclinical Pharmacodynamics

- **predictions for use in man**
 - „therapeutic effect“ in relevant animal model
 - target concentration, minimum/ maximum effective dose
 - dose-effect relationship
 - type of pharmacological measures to be used in man
 - toxicological/safety pharmacological targets
 - NOAEL
 - safety margin
 - type of precautions to taken in phase I
 - availability of decision making data (QTc)
 - effect of sex, age, disease
- **need of biomarkers validated in preclinical studies**
 - availability and use feasible in man

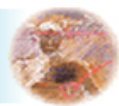




Preclinical Evaluation

- **compound characteristics**
 - high lipophilicity, low solubility
- **meaning of target**
- **meaning of pharmacological model**
- **adequate description of dose/concentration-effect relationship**
 - same species for all preclinical disciplines
 - relevant doses and time course, adequate number of animals
 - consistency of formulations in human and preclinical studies
- **availability and use of biomarkers also feasible in humans**
- **availability and interpretation of required toxicological and safety pharmacological data**
 - **toxicokinetics**
- **description of metabolic pathways**
 - most human like species, responsible and polymorphic enzymes, enzyme induction and inhibition QTc (HERG Channels), polymorphisms





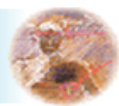
Screening IND - I

- **question: are single dose toxicology studies adequate to support s.d. phase I studies ?**

Monroe & Mehta (1996) Clin Pharmacol Ther 59: 258-264

- **FDA response (1996) Clin Pharmacol Ther 59: 265-267**
guidance for s.d. animal tox to support s.d. phase I studies
 - 2 mammalian species
 - 2 routes of administration
 - wide range of doses incl. doses to cause life-threatening toxicity
 - male and female gender
 - observation for 14 days after dosing
 - histopathologic evaluation of all major organs and tissues (early and late - reversibility?)
 - toxicokinetics with validated assays
 - complete preclinical pharmacology efficacy program





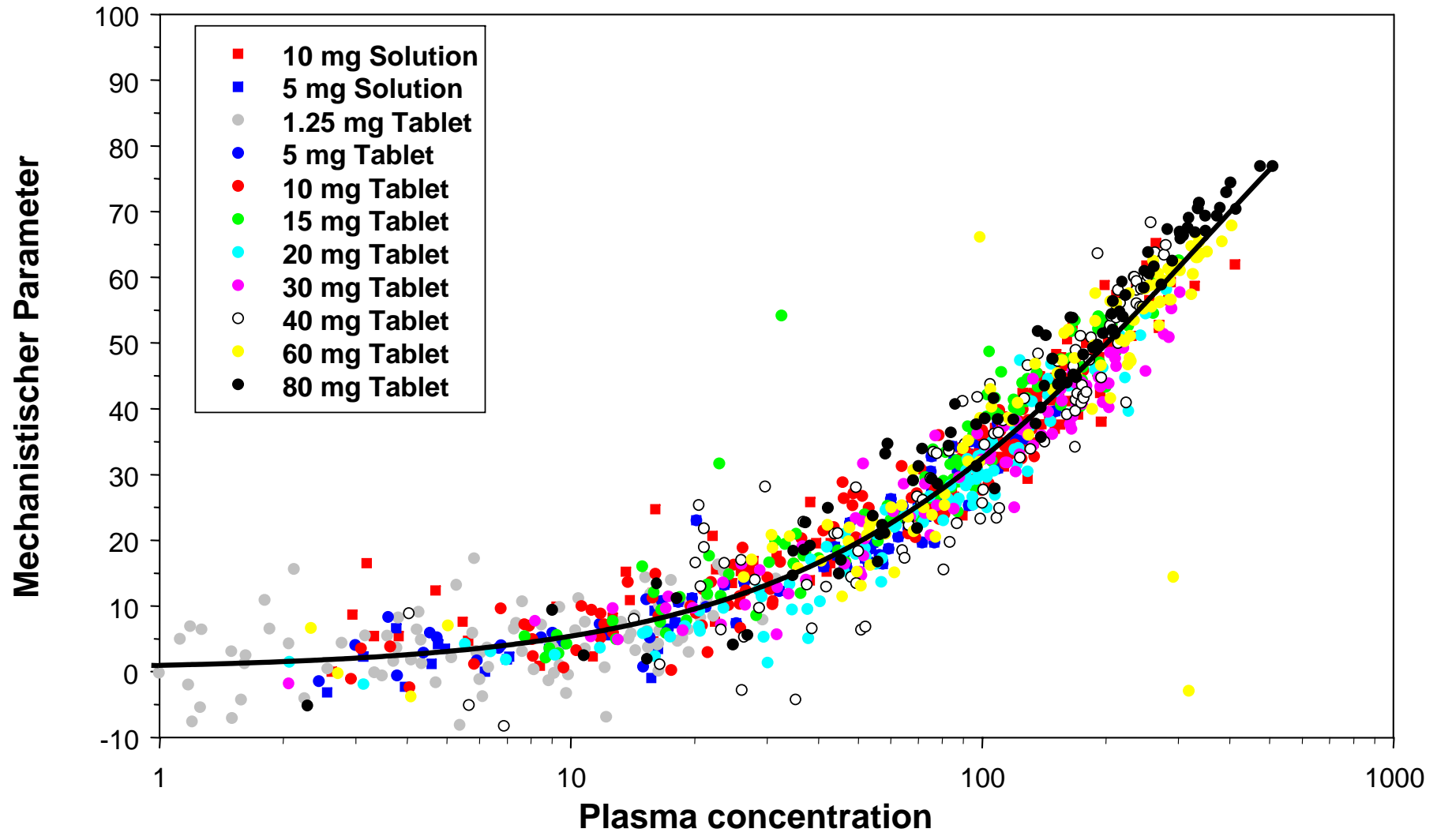
Own single dose approach

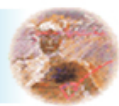
- **toxicology**
 - s.d. tox. study rodent (clinical route)
 - 14-day study in rats (formulation maximising exposure)
 - 14-day study in non-rodent (formulation maximising exposure)
 - genotoxicity tests covering two different endpoints
 - e.g. Ames and micronucleus
 - reversibility should be built in the 14-day studies
- **inclusion of 14-day studies offers more flexibility**
 - e.g. start of up to two week studies in man
- **safety pharmacology**
 - traditional program
 - some parameters substituted by toxicology
 - if only s.d. toxicology available: full program needed





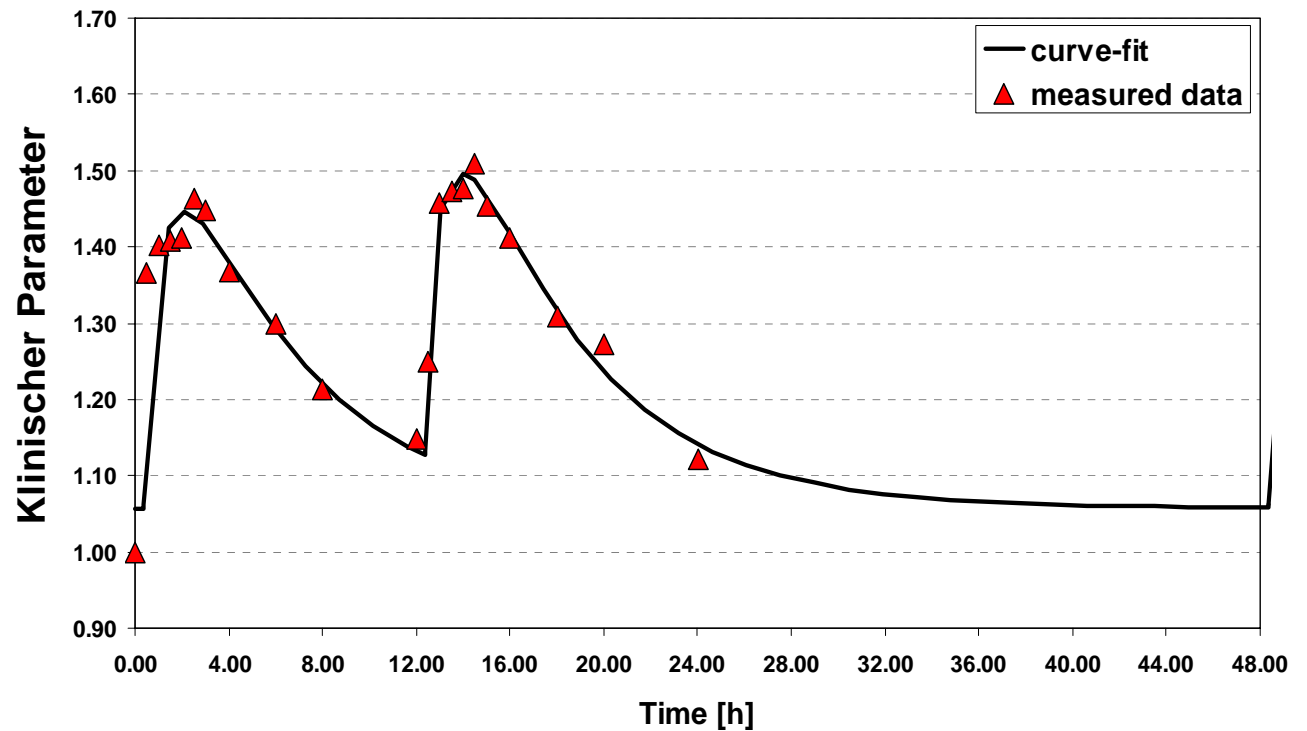
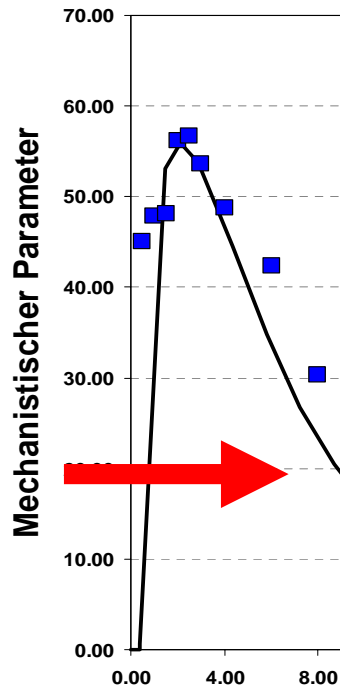
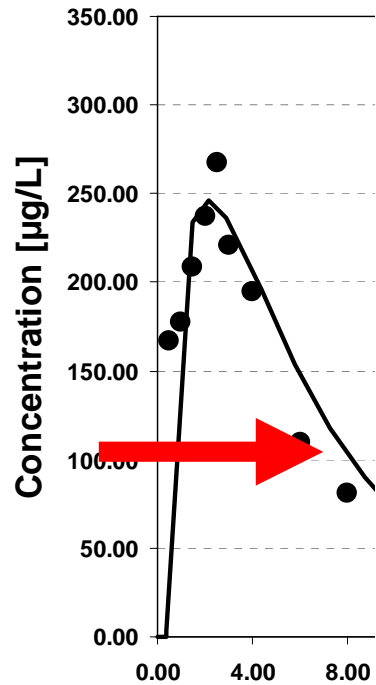
SD FIM and PoM - Laboratory Biomarker Concentration-Effect Relationship for a Direct Factor Xa Inhibitor

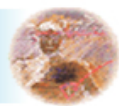




Prediction of Plasma Concentrations and Pharmacodynamic Effects

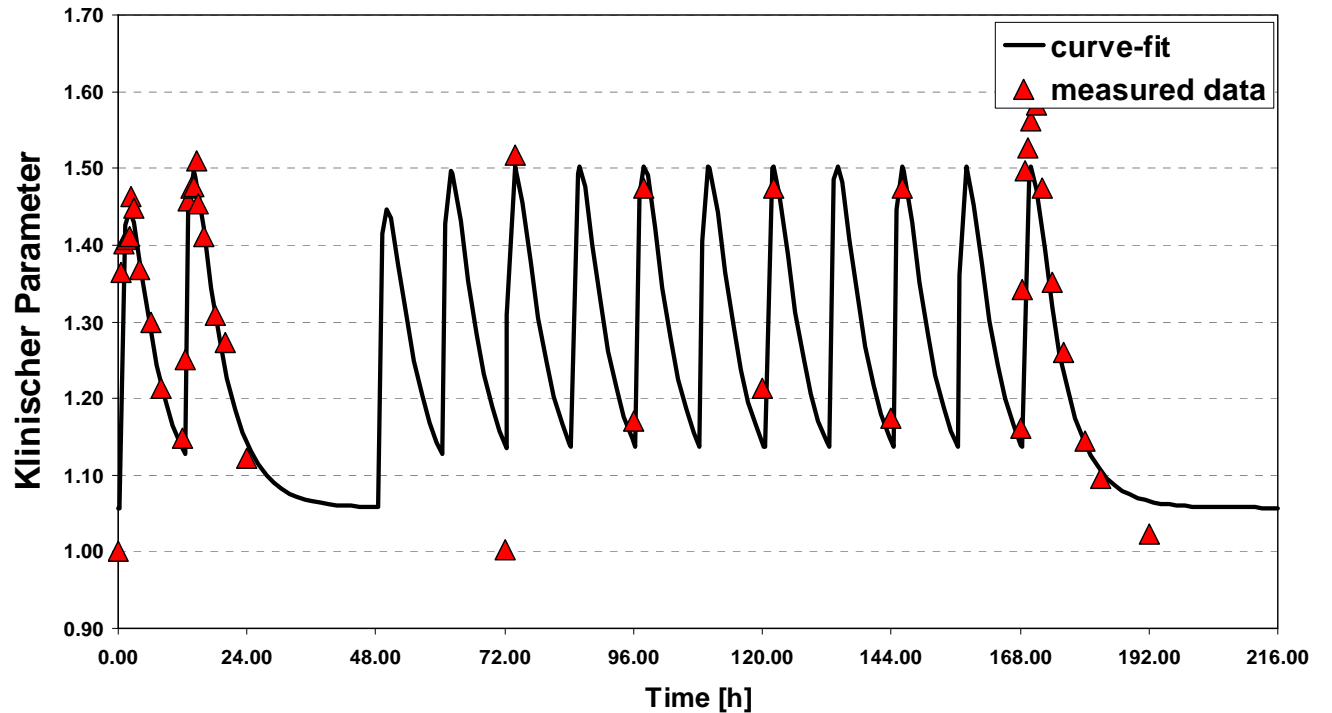
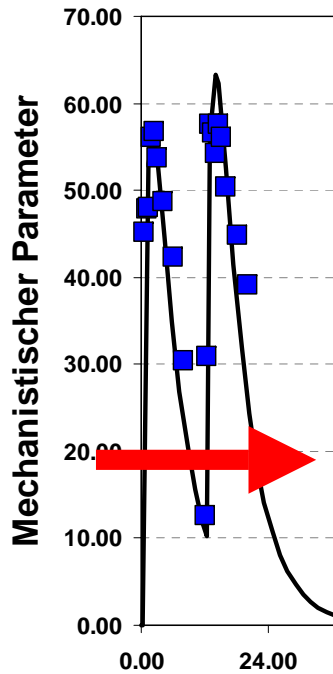
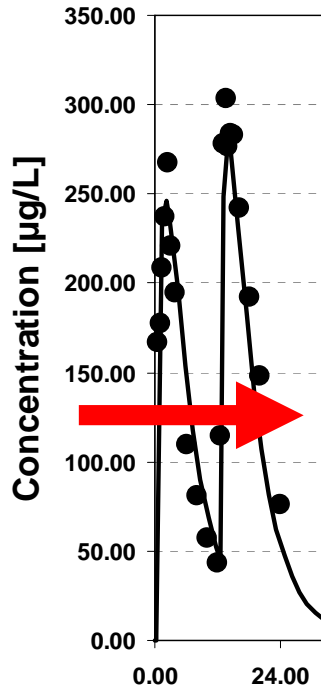
observe and model





Prediction of Plasma Concentrations and Pharmacodynamic Effects

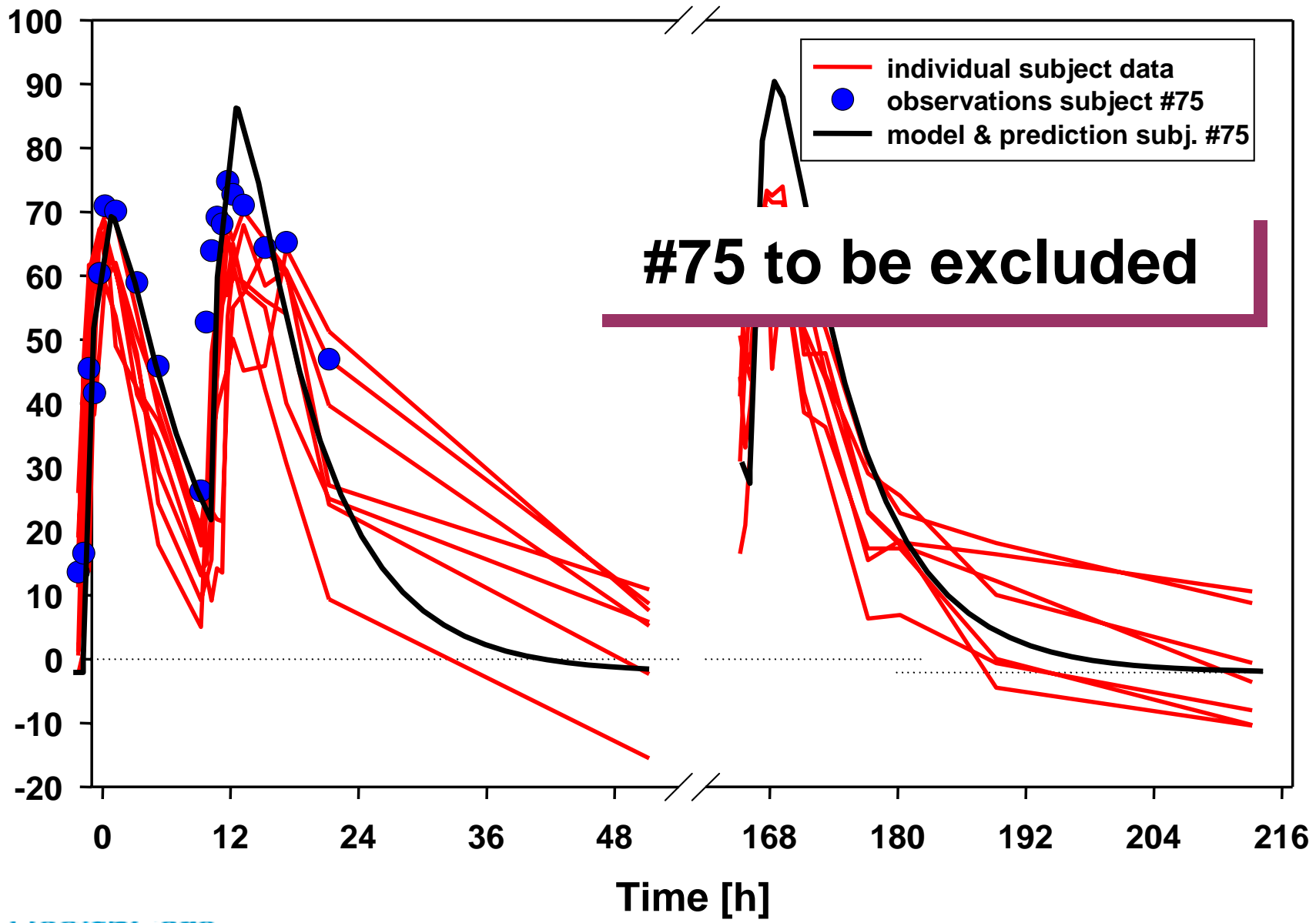
predict and verify





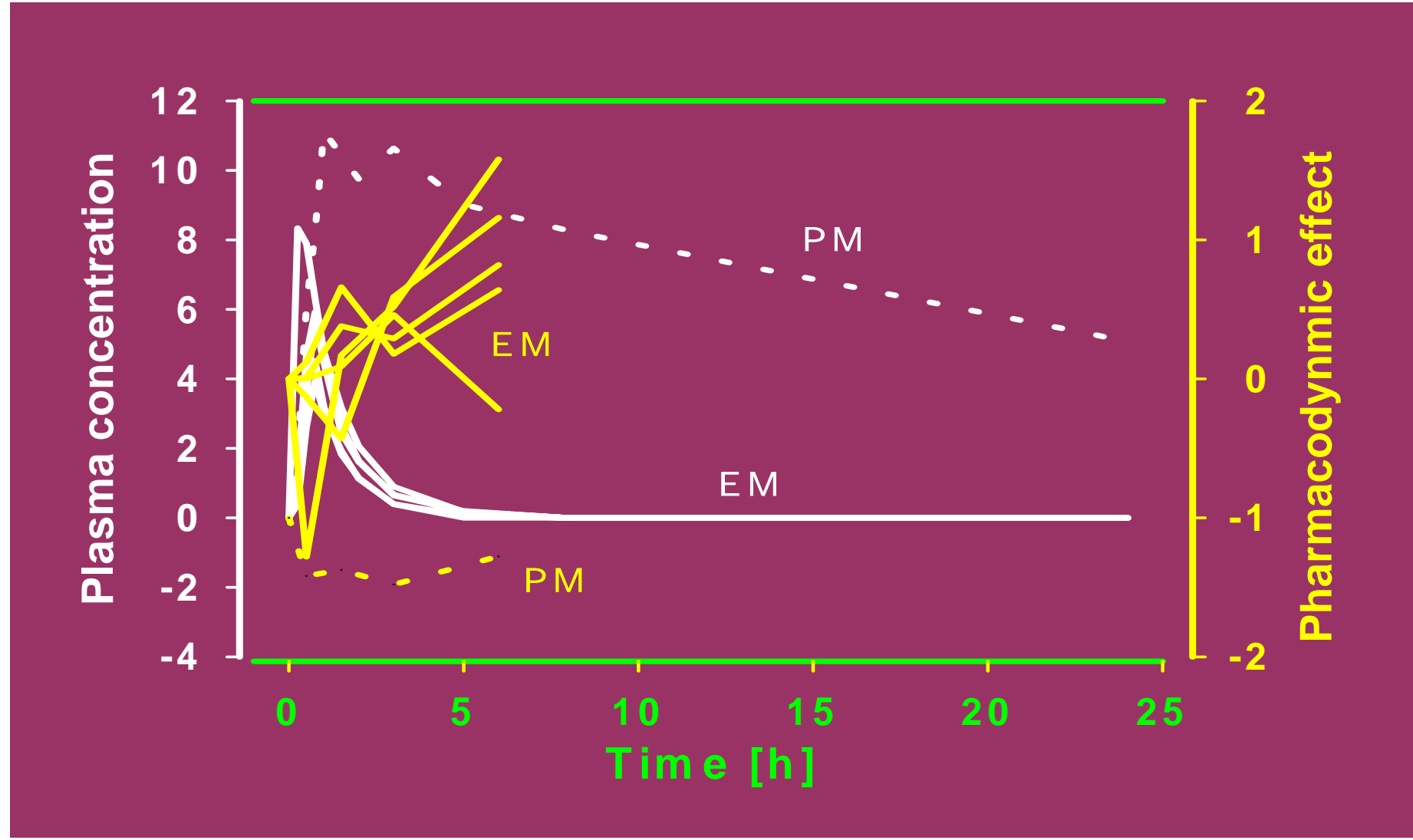
Prediction of Plasma Concentrations and Pharmacodynamic Effects

Mechanistischer Parameter





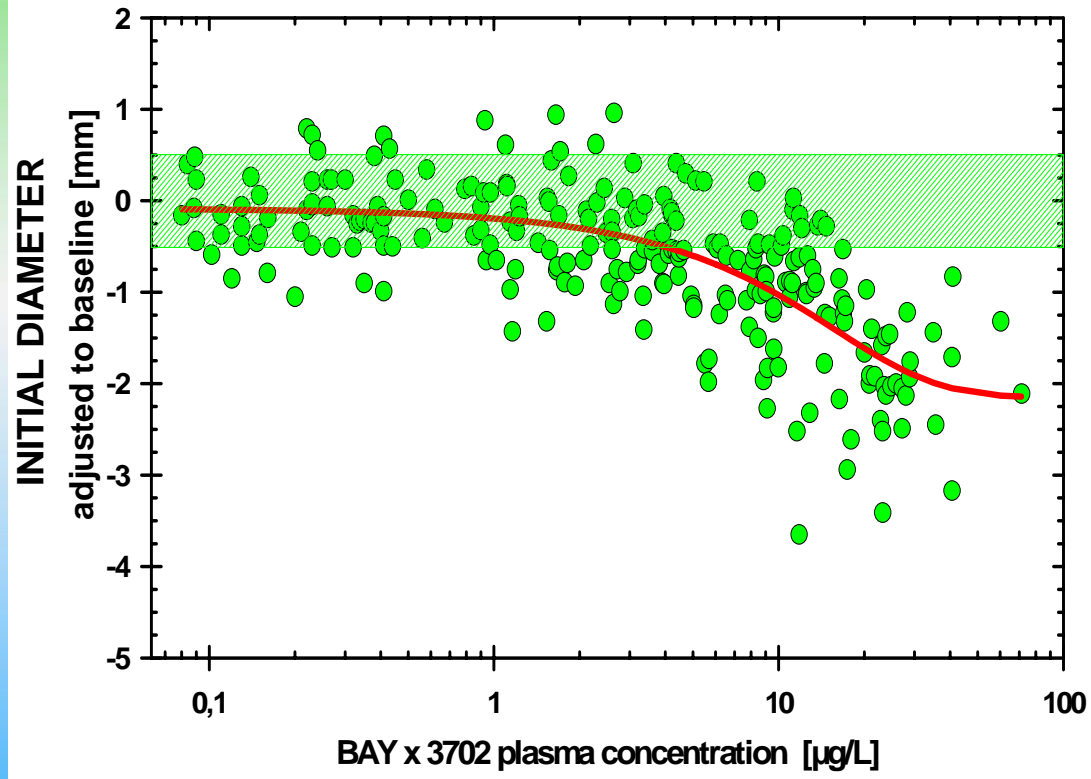
Sd FIM - PK and Exploratory Biomarker



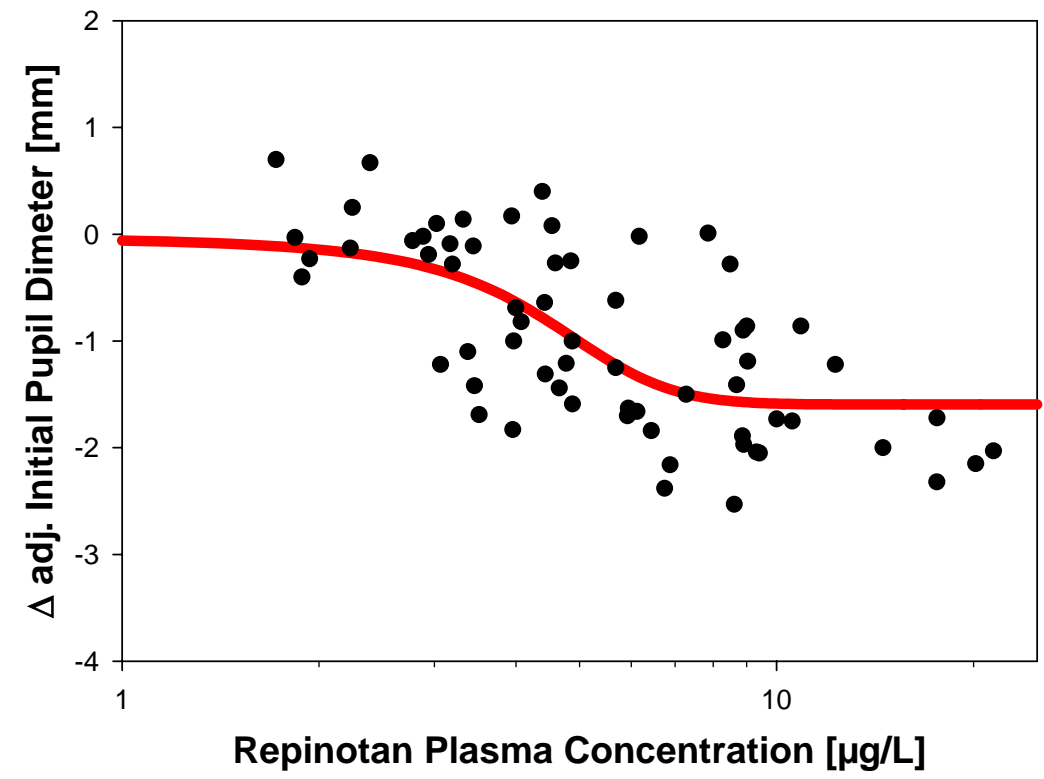


Pupillography as Exploratory Biomarker Concentration-Effect Relationship

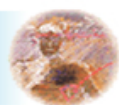
Healthy Volunteers



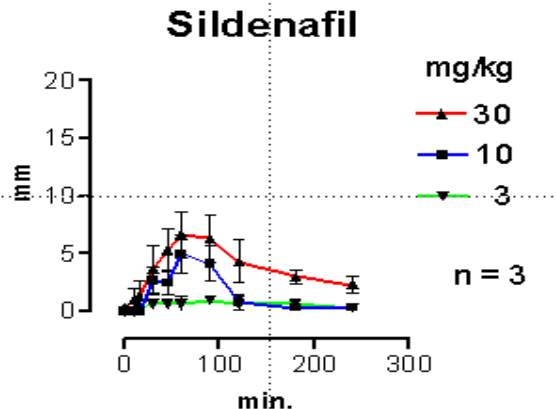
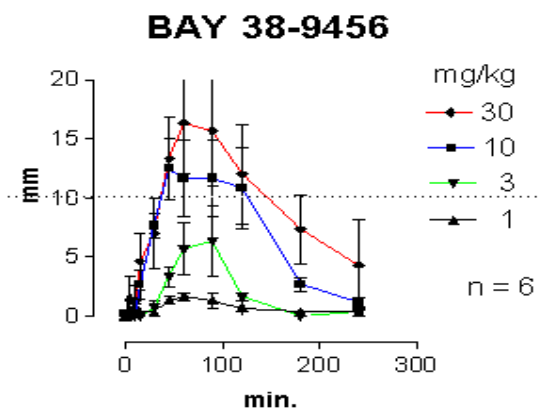
Patients



Sd phase I data (200-2000 μg , p.o.)



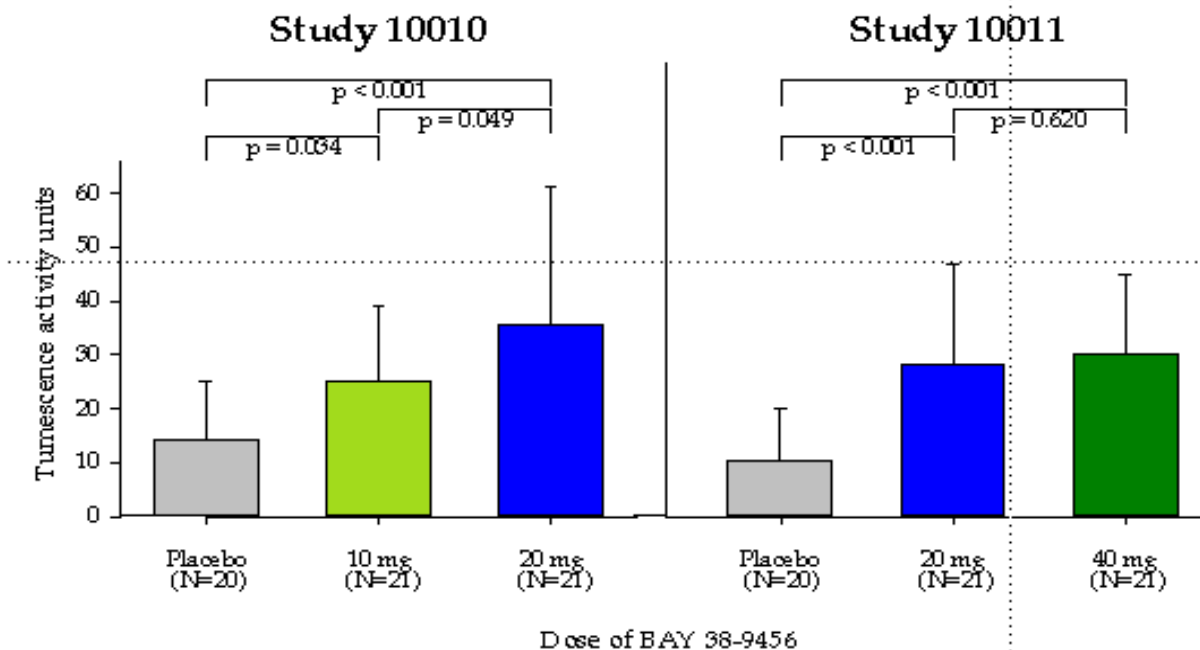
SD PoP - Clinical Biomarker in Healthy Volunteers



Animal experiment

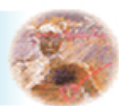
- ➡ BAY 38-9456 induces much stronger erections than Sildenafil
- ➡ The maximal Sildenafil effect can be achieved with 10 x lower doses

Levitra effects after oral administration

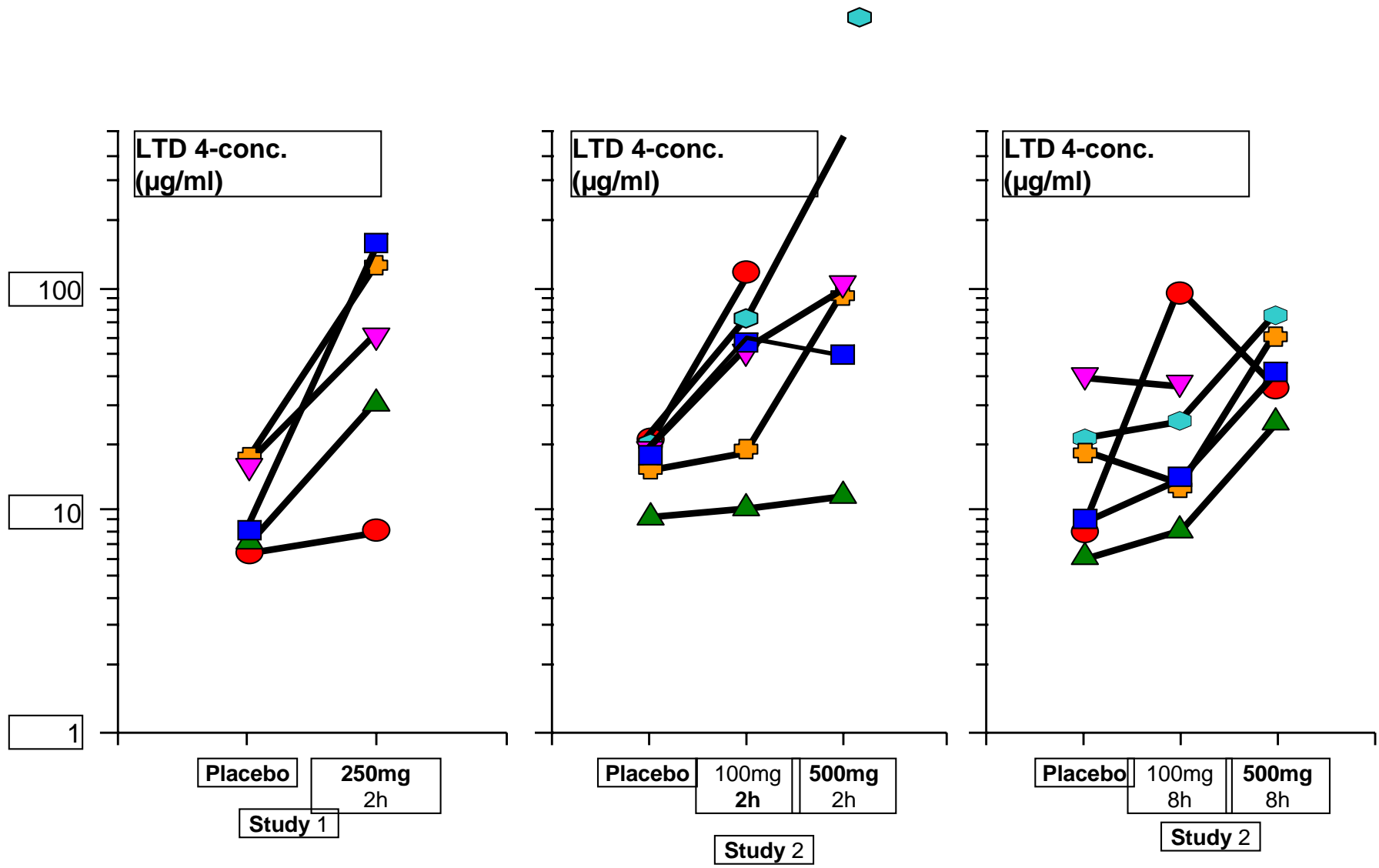


Healthy volunteers



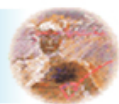


SD PoP - Clinical Biomarker in Healthy Volunteers

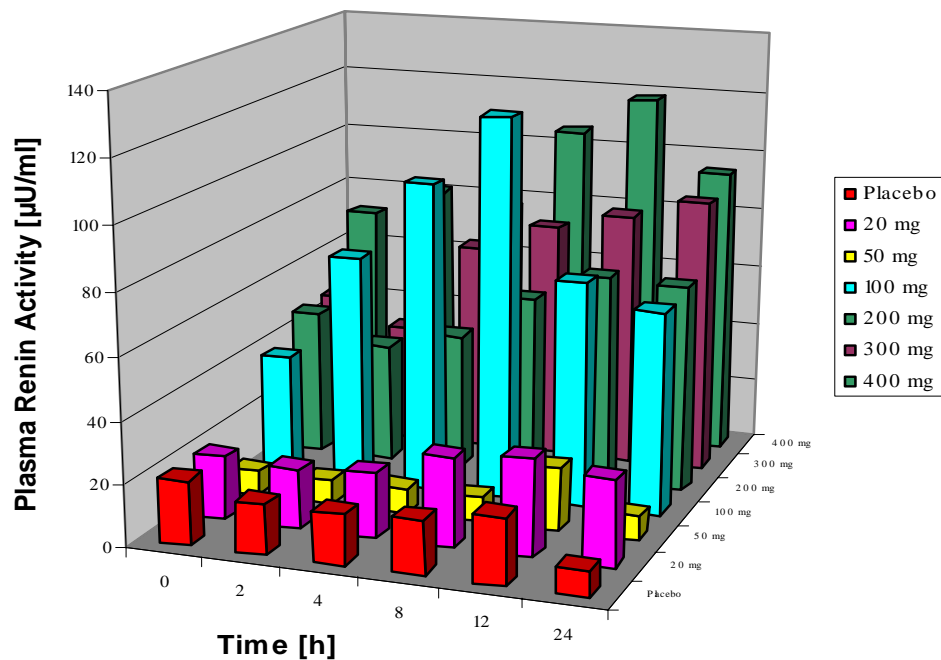


LTD₄ induced bronchoconstriction



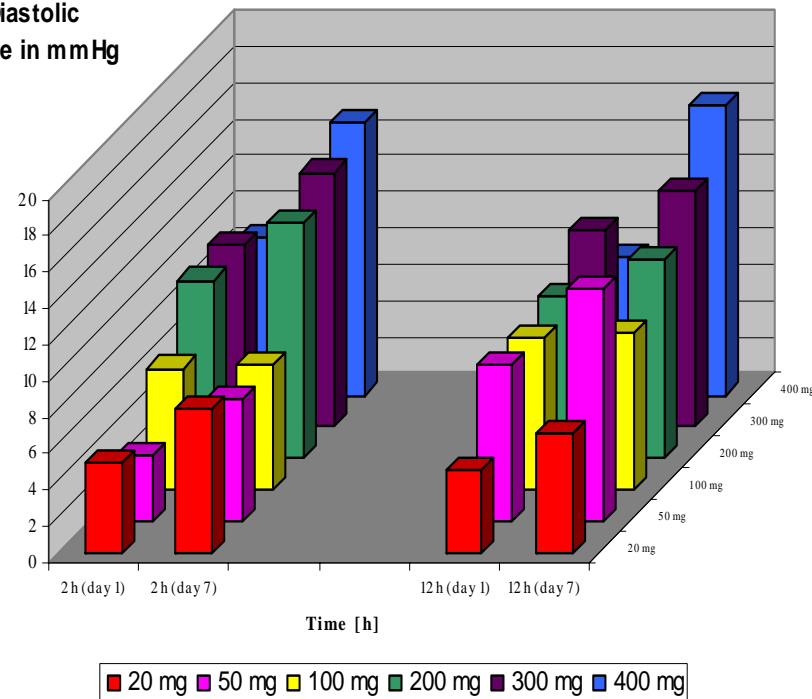


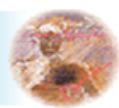
MD PoC in Patients - Laboratory and Clinical Marker



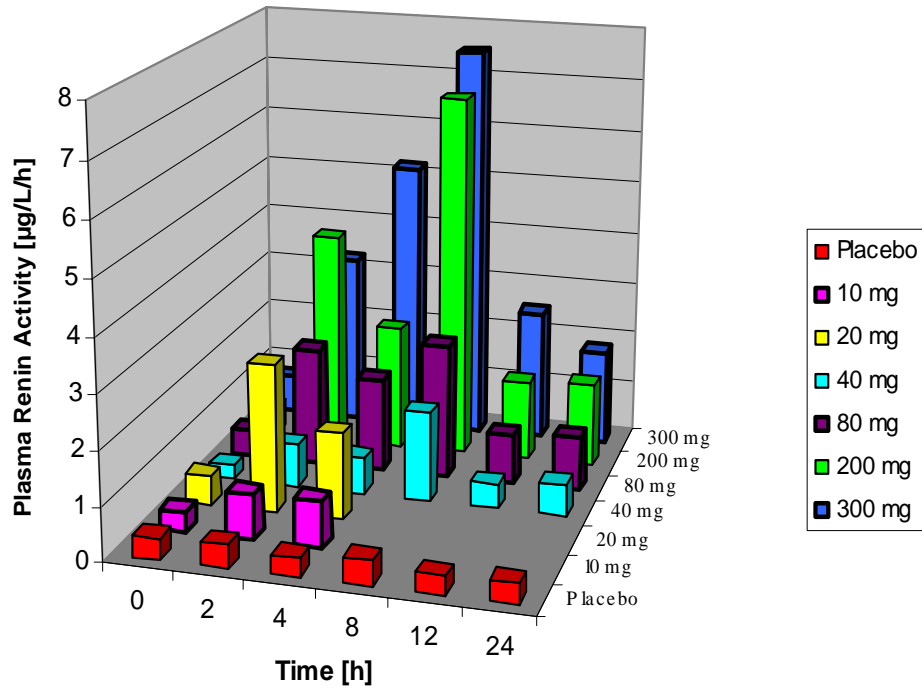
RR Patients

RR Diastolic Decrease in mmHg

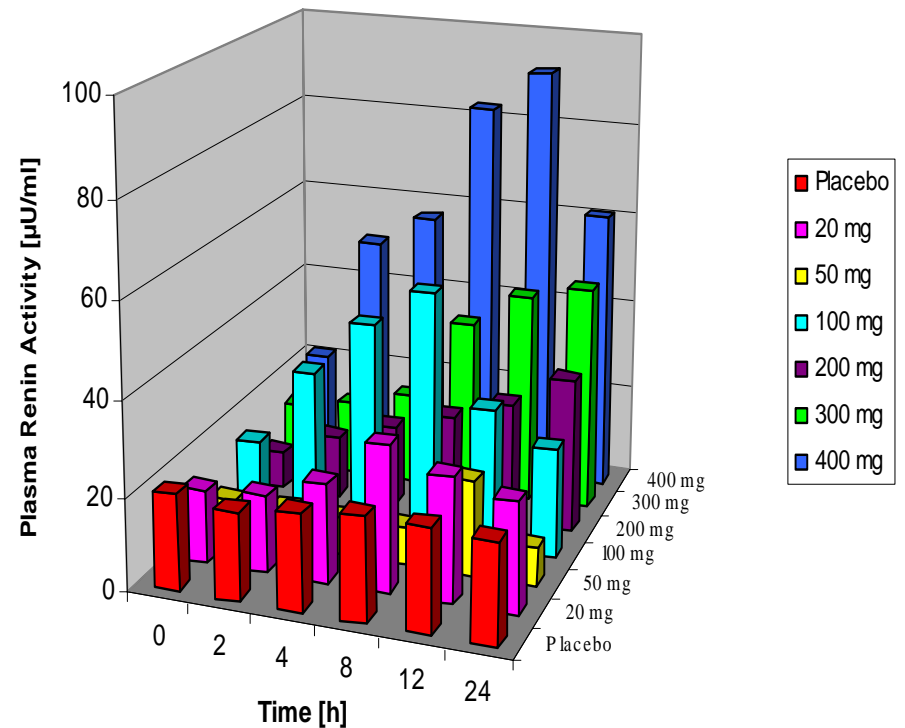




SD PoM Healthy Volunteers vs Patients - Laboratory Marker



Renin Patients

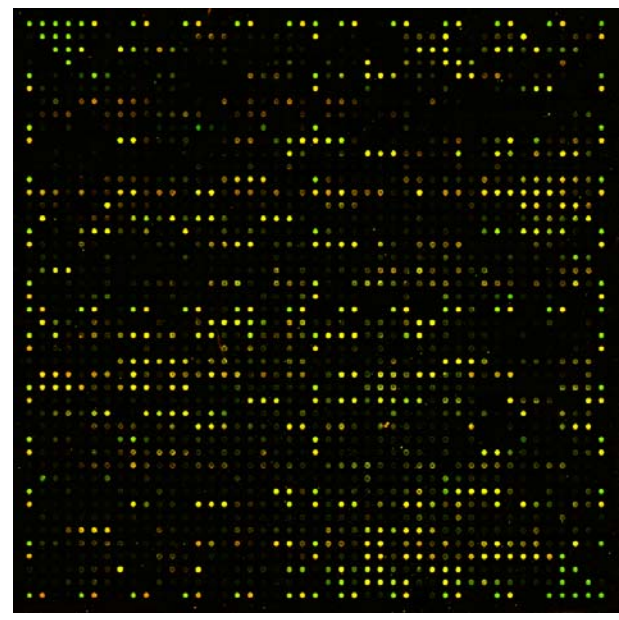


Renin Volunteers

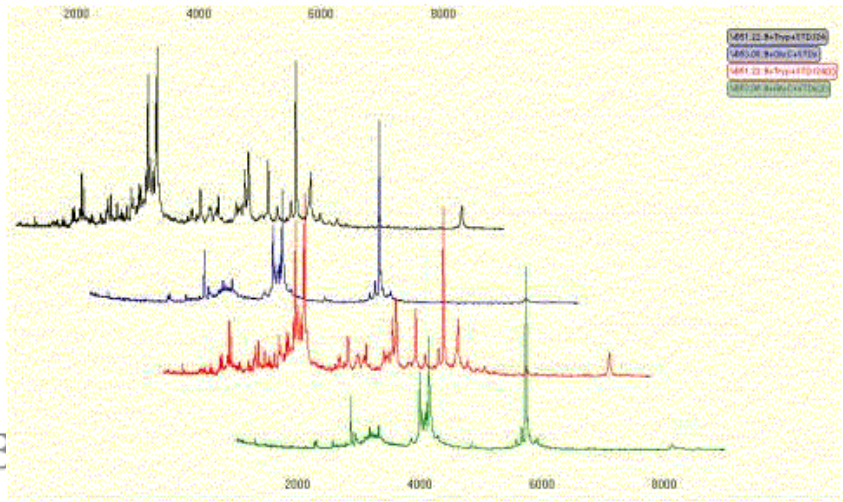
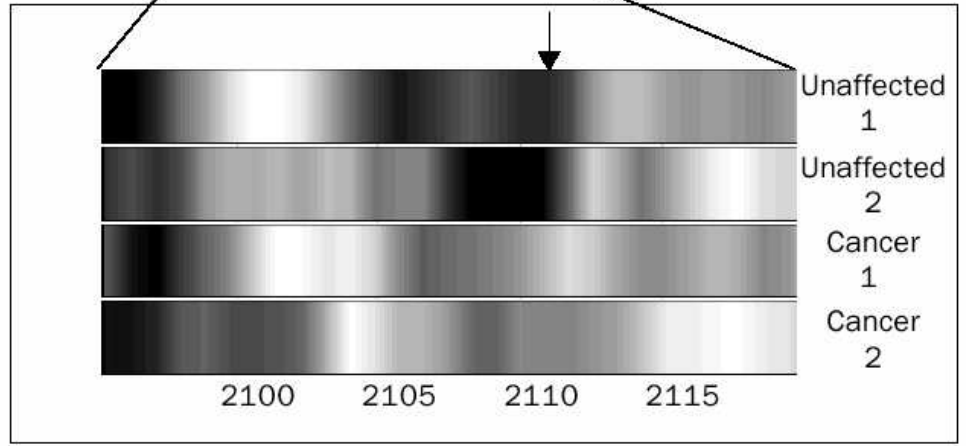
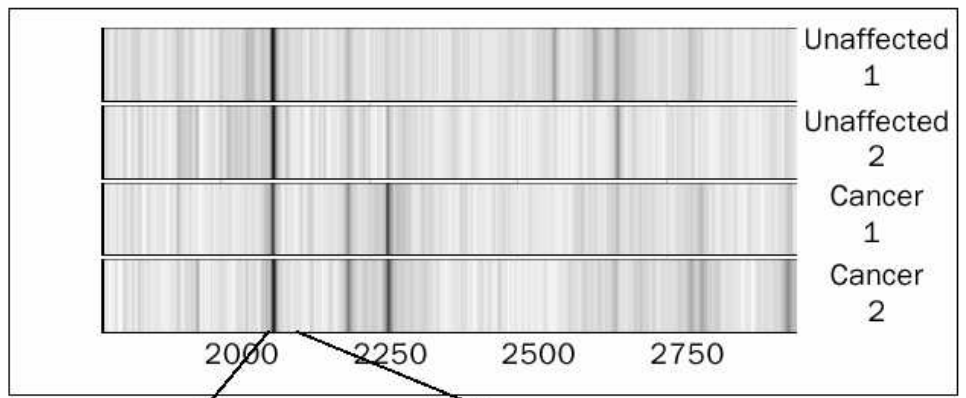


What has changed?

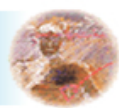
Technology and Knowledge and Degree of Certainty



Density plot



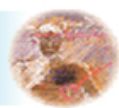
E



Other approaches in Early Drug Development

- **Screening IND**
 - on the basis of existing guidelines
 - SD approach already mentioned
- **Microdosing**
 - guideline available
 - No own experience
- **Exploratory IND**
 - exploratory IND (US guideline)
 - just released, so far no experience

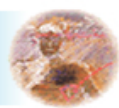




Exploratory IND

- **FIM Limited toxicological programme to support**
- **Questions**
 - Kinetics
 - Dynamics
 - Candidate selection
 - Not to replace MTD
- **Sd Tox**
- **MD Tox:**
 - one species: three doses
 - second species: one dose
- **Starting doses: 1/50 AUC NOAEL rat**

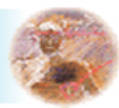




Conclusion

- **FIM studies**
 - should be individualized for every compound and focused on early go/no-go decisions
- **FIM planning should consider**
 - early evaluation of new compounds in preclinical phase
 - preclinical pharmacokinetic data
 - inclusion of biomarkers in FIM studies
 - clinical biomarkers laboratory biomarkers
 - ◻ pharmacogenetics/genomics
 - modelling and simulation
 - early realisation of PoM/ PoC





Basis of Medicine

Primum non nocere

